## For Immediate Release

Contact: Gates Little (256) 543-3860 August 13, 2021

## THE SOUTHERN BANC COMPANY, INC. ANNOUNCES PRELIMINARY FOURTH QUARTER EARNINGS

Gates Little, President and Chief Executive Officer of The Southern Banc Company, Inc. (OTCBB: SRNN), the holding company for The Southern Bank Company, announced preliminary unaudited results (subject to audit adjustments following the fiscal year-end audit) of operations for the fourth quarter and year ended June 30, 2021:

- For the three months ended June 30, 2021, the Company reported net income of approximately \$171,000, or \$0.22 per basic and diluted share as compared to net income of approximately \$40,000, or \$0.05 per basic and diluted share, for the three months ended June 30, 2020.
- For the fiscal year ended June 30, 2021, the Company recorded net income of approximately \$478,000, or \$0.63 per basic and diluted share, as compared to net income of approximately \$314,000, or \$0.41 per basic and diluted share, for the fiscal year ended June 30, 2020.
- For the three months ended June 30, 2021, net interest income before provision for loan losses increased approximately \$314,000, or 35.26% as compared to the same period in 2020. The increase in net interest income for the three-month period was primarily attributable to an increase in interest and fees on loans in the amount of approximately \$151,000 or 14.64%, an increase in interest and dividends on securities of approximately \$34,000 or 27.18% and a decrease in interest on deposits of approximately \$130,000 or (48.27%). The increase in interest and fees on loans was primarily attributable to an increase in factoring activity, and an increase in loans and leases outstanding. The decrease in other interest income was primarily attributable to interest income earned on overnight funds in a falling rate environment. For the three months ended June 30, 2021, interest paid on deposits and borrowings decreased approximately \$130,000 as compared to the same period in 2020. Total deposits during the quarter increased approximately \$5 million. The COVID pandemic continues to have an impact on the bank's lending and deposit activities.
- For the fiscal year ended June 30, 2021, total interest income decreased approximately \$152,000 or (2.83%) while total interest expenses decreased approximately \$334,000, or (29.85%). The decrease in interest income for the fiscal year ended June 30, 2021 was primarily attributable to a decrease in interest and fees on loans and a decrease in other interest income totaling approximately \$316,000, offset in part by an increase in interest and dividends on securities of approximately \$164,000. For the fiscal year ended June 30, 2021, interest on deposits decreased approximately \$330,000, or (29.58%). For the fiscal year ended June 30, 2021 provision for loan losses decreased approximately \$3,000, or (7.39%) from approximately \$44,000 for fiscal year 2020 to \$41,000 for fiscal year 2021.
- For the fiscal year ended June 30, 2021, non-interest income decreased approximately \$67,000, or (17.05%) from \$395,000 for fiscal year 2020 to \$328,000 for fiscal year 2021. The decrease in non-interest income was primarily attributable to a decrease in net gain on the sale of securities available for sale of approximately \$91,000 or (100.00%), an increase in miscellaneous income of approximately \$35,000 or 20.71% and a decrease in customer service fees of approximately \$11,000 or (7.97%).
- For the three months ended June 30, 2021 total non-interest expenses increased approximately \$12,000, or 1.14%, as compared to the same three-month period in 2020. The increase in non-interest expense for the three-month period was primarily attributable to increases in data processing expenses of approximately \$19,000, or 12.85%, other operating expenses of approximately \$42,000 or 36.52%, offset in part by decreases in professional service expenses of approximately \$26,000 or (19.40%) and a decrease in salaries and benefits of approximately \$17,000, or (2.87%).
- For the fiscal year ended June 30, 2021, total non-interest expenses decreased approximately \$99,000, or (2.38%), as compared to fiscal year 2020. The decrease in total non-interest expense for the fiscal year was primarily attributable to decreases in professional services expenses of approximately \$52,000, or (11.42%), salary and benefit expenses of approximately \$150,000, or (6.36%), offset in part by increases in data processing expenses of approximately \$34,000 or 5.58% and other operating expenses of approximately \$80,000 or 15.73%.

The Company's total assets at June 30, 2021 were approximately \$112.4 million as compared to \$103.3 million at June 30, 2020. Total stockholders' equity was approximately \$12.5 million, or 11.10% of assets and \$12.3 million, or 12.00% of assets at June 30, 2021 and 2020, respectively.

The unaudited financial information for the three and twelve months ended June 30, 2021 has been prepared on the same basis as our audited financial information and includes, in the opinion of management, all adjustments necessary to present the data for such periods. The Company expects to release its final year end results and its related audited financial statements in October 2021, following completion of the year-end audit. Historical results are not necessarily indicative of future results. The Bank has four full-service banking offices located in Gadsden, Albertville, Guntersville, and Centre, AL, and one loan production office in Birmingham, AL. The stock of The Southern Banc Company, Inc. is listed on the OTC Bulletin Board under the symbol "SRNN".

Certain statements in this release contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which statements can generally be identified by the use of forward-looking terminology, such as "may," "will," "expect," "estimate," "anticipate," "believe," "target," "plan," "project," "continue," or the negatives thereof, or other variations thereon or similar terminology, and are made on the basis of management's plans and current analyses of the Company, its business and the industry as a whole. These forward-looking statements are subject to risks and uncertainties, including, but not limited to, economic conditions, competition, interest rate sensitivity and exposure to regulatory and legislative changes. The above factors, in some cases, have affected, and in the future could affect the Company's financial performance and could cause actual results to differ materially from those expressed or implied in such forward-looking statements, even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

## THE SOUTHERN BANC COMPANY, INC. CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Dollar Amounts in Thousands)

	-	June 30, 2021 (Unaudited)	_	June 30, 2020		
ASSETS						
CASH AND CASH EQUIVALENTS SECURITIES AVAILABLE FOR SALE, at fair value FEDERAL HOME LOAN BANK (FHLB) STOCK	\$	11,417 44,608 141	\$	25,766 25,874 174		
LOANS AND LEASES RECEIVABLE, net of allowance for loan losses of \$827 and \$895, respectively PREMISES AND EQUIPMENT, net ACCRUED INTEREST AND DIVIDENDS RECEIVABLE PREPAID EXPENSES AND OTHER ASSETS		54,127 727 276 1,130		49,105 736 224 1,423		
TOTAL ASSETS	\$	112,426	\$	103,302		
LIABILITIES						
DEPOSITS FHLB ADVANCES AND OTHER BORROWED MONEY OTHER LIABILITIES	\$	93,839 430 5,702	\$	88,766 0 2,188		
TOTAL LIABILITIES	-	99,971		90,954		
STOCKHOLDERS' EQUITY: Preferred stock, par value \$.01 per share 500,000 shares authorized, shares issued and outstanding—none Common stock, par value \$.01 per share, 3,500,000 authorized, 1,454,750 shares issued,		0		0		
806,086 shares outstanding Additional paid-in capital		15 13,922		15 13,907		
Shares held in trust, 45,243 shares at cost Retained earnings Treasury stock, at cost,		(761) 8,070		(754) 7,592		
648,664 shares Accumulated other comprehensive income / (loss)	-	(8,825) 34	_	(8,825) 414		
TOTAL STOCKHOLDERS' EQUITY	-	12,455	_	12,348		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$_	112,426	\$	103,302		

## THE SOUTHERN BANC COMPANY, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Dollar Amounts in Thousands, except per share data)

		Three Months Ended June 30,				Year Ended June 30,		
		2021 (Unaudited)		2020		2021 (Unaudited)		2020
INTEREST INCOME:			_					
Interest and fees on loans Interest and dividends on securities Other interest income	\$	1,180 161 2	\$	1,029 127 3	\$	4,614 602 9	\$	4,716 437 224
Total interest income		1,343		1,159		5,225		5,377
INTEREST EXPENSE: Interest on deposits Interest on borrowings Total interest expense		139 0 139	-	269 0 269		785 0 785	_	1,114 4 1,118
Net interest income before provision for loan losses Provision for loan losses Net interest income after provision		1,204 0	-	890 0		4,440 41		4,259 44
for loan losses		1,204		890		4,399		4,215
NON-INTEREST INCOME: Fees and other non-interest income Gain / (loss) on sale of securities, net Miscellaneous income Total non-interest income		31 0 68 99	-	26 90 111 227		125 0 203 328	_	136 91 <u>168</u> 395
NON-INTEREST EXPENSE: Salaries and employee benefits Equipment and Occupancy expenses Professional Services Expense Data Processing Expense Other operating expense Total non-interest expense		580 63 107 168 <u>158</u> 1,076	_	597 70 133 148 <u>116</u> 1,064		2,211 243 403 639 585 4,080		2,361 254 455 605 506 4,181
INCOME BEFORE INCOME TAXES		227		53		647		429
Provision for income taxes		56	_	13		169	_	115
NET INCOME (LOSS)	\$	171	\$	40	\$	478	\$	314
INCOME (LOSS) PER SHARE: Basic Diluted	\$ \$	0.22 0.22	\$ \$	0.05 0.05	\$ \$	0.63 0.63	\$ \$	0.41 0.41
DIVIDENDS DECLARED PER SHARE	\$		\$		\$		\$	
AVERAGE SHARES OUTSTANDING: Basic Diluted		761,335 761,335		761,580 761,580		761,335 761,335		764,146 764,945